

Technical Sales Manager (m/f/d) - Nordic

KHS is a subsidiary of Salzgitter AG. As one of the world's leading manufacturers of filling and packaging systems for beverages and liquid food we are a world-class player. Our customers have trusted in our passionate pioneering spirit and first-class technologies for over 150 years. However, we can only remain world class if we continue to find new employees who make just as high demands of themselves and the quality of their work as our customers make of us at KHS. Are you one of them?

Location: Albertslund (Kopenhagen) | Hovedstaden | Dänemark

Your Tasks

- Technical and commercial preparation of quotations according to customer requirements
- Internal quotation management
- Preparation of standard project schedules
- Responsible processing of quotations in coordination with technical and sales departments
- Machine design and specification of technologies
- Review design and specification of technologies
- Review and evaluation of customer specifications in English
- Technical risk assessment
- Clarification of regional legal requirements
- Support in the preparation of TCO calculations
- Ensuring conformity with standards with Product Centers
- Preparation and execution of customer presentations
- Participation in the development of plant concepts

Your Qualifications

- Preferably combined technical and commercial education (industrial engineering, mechanical engineering and business administration or comparable)
- Several years of professional experience in technical sales of machinery and plant engineering, preferably in the food/beverage industry
- Very good data processing skills (MS Office/MS Project)
- Fluent in Danish and English. German and other languages are advantage
- Goal-oriented and structured way of working
- Team player, assertive and pro-active
- Efficient time management and flexible work assignment according to project requirements
- Willingness to travel abroad

Benefits

- Innovative and international working environment
- Challenging and diversified job
- Working in a highly motivated team
- Strong company group
- Attractive remuneration
- Social benefits

In order to ensure our success in the future, too, we need first-class employees – and we also have plenty to offer them.

Contact:

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Weitere Stellenangebote des Salzgitter-Konzerns: www.salzgitter-ag.com/personal

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