

TLV Sales

KHS is a subsidiary of Salzgitter AG. As one of the world's leading manufacturers of filling and packaging systems for beverages and liquid food we are a world-class player. Our customers have trusted in our passionate pioneering spirit and first-class technologies for over 150 years. However, we can only remain world class if we continue to find new employees who make just as high demands of themselves and the quality of their work as our customers make of us at KHS. Are you one of them?

Location: Nairobi | Kenya | Kenya

Your Tasks

- Coordinate and manage the processes during the offer phase in close cooperation with the PC's and user departments.
- Technical Sales is responsible for technical offer management and project planning
- Technical advice and expertise from Sales at the customer's site
- Coordination of the practical implementation of customer requirements in a technical system
- Coordination of the strategic alignment for the relevant offer
- Development and implementation of customer-specific line concepts
- Process harmonization worldwide as the Line Center of Competence (LCoC)
- Use of guidelines, tools and knowledge from the PCs
- Practical realization of customer requirements and strategic alignment
- Decision as to the best technical system solutions
- Temporal and technical verification of the offer process
- Processing of technical systems in cooperation with the PCs, Third-party Equipment and the Layout Department
- Provision of technical documents
- Technical clarification with the customer
- Change-and-claim management during the offer phase and during order clarification.

Your Qualifications

- Bachelors degree in Engineering
- At least 4 years experience in the beverage industry
- Good knowledge of KHS internal IT systems and programs.
- Ability to work under pressure and adhere to deadlines.
- Must be a strong team player with the ability to work in a multicultural environment.
- Solution oriented mindset
- Excellent communication skills
- Must be able to read all types of technical drawings, layouts and design specifications.
- Willing to travel extensively in Africa and Europe

Benefits

- Good work/life balance
- Health Insurance
- Enrolment in Company Pension Scheme
- Excellent opportunities for personal development
- Extensive variety of training courses
- International work environment

Contact:

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HR Manager

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Phone:

Weitere Stellenangebote des Salzgitter-Konzerns: www.salzgitter-ag.com/personal

Job-ID 5930

